

>> All rise.

Hear ye hear ye hear ye the
Supreme Court of Florida is now
in session.

Give attention and ye shall be
heard.

God save these United States,
the great state of Florida and
this honorable court.

>> Ladies and gentlemen, the
Supreme Court of Florida.

Please be seated.

>> Good morning and welcome to
the Florida Supreme Court.
The first case on our docket
today is the Amendment to the
rules regulating the Florida
bar.

Counsel, please proceed.

>> Good morning.

May it please the court.

I am Andrew Sasso

>> Please keep your voice up.

I can't hear you at all.

I think if you --

>> Thank you.

>> That's great, thank you.

We are getting a little hard of
hearing up here.

[LAUGHTER]

Some of us.

>> Thank you.

I am here on behalf of the
Florida bar is a current member
of the Florida governors from
the Sixth Circuit and immediate
past chair of the disciplinary
procedure committee of the
board.

I also would like to take a
moment to introduce other
attorneys that are here today to
address the rules.

We have first Floyd, member of
the special committee on medical
lien resolution here to address
any comments or concerns
regarding rule 4-145.

Laurie -- is here.

She is director of licensing practice of law for the Florida bar.

She is here to address any questions regarding rule 1-310, 1-312 and 4-4.5.

Finally we have Ralph Articiaire who is immediate past chair of the Florida legal specialization education and he is here to address questions regarding rule 6-3.8 and I'm here as immediate past chair of DPC to address any questions regarding rules 3-4.1, 3-4.2, 3-7.12 and 5-1.2 and I believe those are all the rules of the court has asked to be addressed today.

There are three other people I would like to briefly introduce that are here in case we can't answer any questions and that is Kathy Bibel, who is advertising Council lawyer regulation for the Florida bar, Ken Marvin,

director of lawyer regulations

for the Florida bar, and

Elizabeth Tarbert, Essex

County, for the Florida bar.

We don't have any specific

comments for the court but we

are here to answer any questions

regarding any of these rules.

>> Who is going to start?

>> I would like to address two

issues.

I think one of my colleagues

would also.

With regard, number one, to

out-of-state lawyers practicing

in Florida and whether we

believe that we can enforce and

monitor that sufficiently.

That is the first one, and then

also I would like to hear with

regard to the workouts of liens

and those things to be sure that

we know where we are and that we

are not letting the public be

charged twice for work that

should be done the first time
around and then we have read all
the comments and those things
but those are just two general
areas of concern that I have if
there is no formal presentation.

>> Attorney Holcombe can address
the first one, justice and
Attorney Faglie the second
issue.

>> Good morning.

Your question is about the
enforcement of the
multijurisdictional practice of
law rules I am guessing 1-3.10.

>> Primarily the out-of-state
lawyers the command in the
provision to providing
representation on disasters and
all these kinds of things and
things are quite hectic during
those periods of time.

And just that generally.

>> The disaster rule is also
commonly known as the Katrina

rule.

That is the Amendment to 1-3.12 and that would allow under limited circumstances and attorney from another state to come into Florida to either provide services to Florida residents as part of a pro bono program or to come to Florida and basically continue their law practice.

If you will recall with Katrina a lot of the attorneys in New Orleans didn't have an office anymore and several actually came here and wanted to continue representing their Louisiana clients.

When you have someone under the 1-3.12 if they are coming into Florida to provide services to the Florida residents they would have to do it as part of an organized pro bono program.

>> I'm more concerned about how

you monitor the lawyers coming and representing citizens for compensation and how that is monitored.

>> Just a regular 4-4.5.

That would be the multijurisdictional practice of law rule.

If they are coming to court they would have to file and a copy of that motion comes to the Florida bar.

If they engage in any unethical conduct and we actually have had to just a few more entries and cases about it then they are under the jurisdiction of the Florida bar end of this court, and if complaint came in they would be processed the same way and the complaint would be processed against a bar member.

The sanctions are little bit different.

Because they are treated as a

member of the Florida bar they
can actually be suspended or
disbarred but really what
happens is some sort of sanction
would be entered in the state
would take reciprocal
discipline.

>> Again --

I am concerned about employers
around the state.

You are suggesting they can come
in and represent Florida
citizens and Florida disputes in
Florida is what you are saying
and they have not been asking
the Florida bar who knows what
they do know I do not know about
Florida law.

I consider quite different with
regard to citizens in their own
state.

But this is so broad that it
allows him to come in is what it
basically seems to me.

>> Are you talking about the

disaster one or the existing
rule?

>> In the entire area of foreign
lawyers coming into Florida
representing Florida citizens.

>> You are correct, it would let
them do that and the safeguard
is that they have been found
competent by their home state.

They have gone through a process
where they have been licensed
etc. which is why it is limited
to attorney licensed in
another -- in the United States
rather United States rather than
a foreign country.

[INAUDIBLE]

>> Yes, this and that is an
issue that was actually
discussed during Katrina and it
was ironic because Katrina
happened shortly after this
court adopted 4-4.5 which is a
multi-jurisdictional practice of
law rule.

One way that acts as the safeguard is it only allows the attorney to come in on a limited and temporary basis.

Katrina ruled on the 1-3.12

Amendment also had safeguards because you would have to be doing it under an organized legal aid organization.

>> You keep going back to the pro bono issue.

I am talking specifically for compensation.

>> The 1-3.12 only allows you to do a pro bono.

4-5.5 would allow you to do it for compensation in that role which was adopted by this court in 2006 or 2008, that you can only do on a limited and temporary basis.

>> I don't mean to be facetious about this but why do we need this?

We are going on 90,000 lawyers

in the state of Florida.

Florida geographically the way it is laid out you could have a disaster like Katrina.

Katrina went through Miami before it hit -- and the rest of the state was not touched by it -- and why can't the lawyers of the part of the state not affected come in and help the areas that are affected?

Why do we need out-of-state lawyers to come in?

>> They could and you might not need the out-of-state lawyer.

That is why this rule says the court has to make this determination.

Katrina, what happened was the Louisiana attorneys didn't have an office and they needed to go someplace.

Pensacola is right there.

There was no way for them to actually establish an office in

Florida to continue to assist
their Louisiana clients.

>> That one I don't -- that is a
little different.

We had the case recently where
somebody was using Florida.

They were living in Florida and
they had an office in Florida
but they weren't practicing law
in Florida.

That was just their address.

I mean, if you decide an
out-of-state resident lawyer and
you practice in California you
want to live in Florida.

>> Right.

>> All you are doing is
representing clients in another
state?

>> Under 4-4.5 you cannot have
an office or regular presents
for the practice of law in
Florida.

>> Even if you are not doing
anything to represent -- you

have an office.

Someone comes in who is a Florida lawyer and says I can't represent you.

Under the existing rules you could not do that.

You cannot have an office here in the practice of law unless you are a member of the Florida bar.

Be an Amendment 2-3.12 and then the counterpart, the little sentence and 4-4.5 would allow that person to come in here and have that office for the limited time of the disaster so it would have allowed the Louisiana attorney to come to Florida and to provide services to their clients.

This court actually let them do that.

We kind of bent the 4-4.5 at the time.

>> I'm not sure how even had

that already prevented someone
from living in Florida and
practicing law someplace else
but anyway -- you are saying
that would solve a particular
problem?

>> Correct.

>> They cannot have a Florida
client.

>> Correct.

>> We want to make that clear.

>> This would be so bad if there
law was wiped out and again
recall the Katrina rule, but go
back to Katrina if there was no
way they could physically
practice in their state, they
could come to Florida, continued
to serve their Louisiana clients
or their Oklahoma clients or
their Texas clients wherever
what happened to be be and again
this court would first have to
make that determination.

13 states have adopted the rule.

Is based on an ABA model rule,
16 states including Florida are
considering the rule.

The safeguard is there again
because the person who has the
office here is not providing
services to Florida residents.
They are continuing their
practice.

>> The question is do we have
enough people to monitor that
kind of situation?

>> Well, I would think we would
because they would have to file
a certificate with the bar.

It is just like with anything
else we are totally complaint
driven.

If there was an issue we would
hear about it and I really think
again, because this court has to
declare there is this disaster
and say attorneys from say Park
city Maryland could come to
Florida and do this, there would

be that control.

>> Under 1-3.12C, not the pro bono ruling of section B but under subsection C, the law would prevent out-of-state lawyers from coming in and practicing in Florida representing clients in Florida.

>> We would hope that they wouldn't do that.

I guess that is the best thing we can say.

The rule allows them to come in and to represent their clients.

>> What it says is legal services must arise out of and be reasonably related to that lawyer's practice of law in the jurisdiction.

That is pretty broad.

So someone come in and says I'm a commercial litigator and I did that in Louisiana and that is what I'm doing in Florida, why would that be okay under that

rule?

>> Because it is not related to the jurisdiction where they are their license to practice.

>> Doesn't this rule -- I guess I'm a little concerned because when this rule allow the lawyer to say, an out-of-state lawyer, Louisiana for example, to represent clients who have now moved to Florida?

They are no longer Louisiana residentce.

They have now moved to Florida.

They are Florida residents now and the lawyer from Louisiana can now represent them?

>> No, they can only represent their Louisiana clients for the temporary period of time that they are here while the disaster --

>> While who is here?

>> While the Louisiana attorney is here.

>> So if the client moves to Florida, the Louisiana lawyer can no longer represent that client?

>> If it is a matter of Louisiana law they were continuing the representation.

If it was a matter Florida law, no they couldn't.

>> If it is a Louisiana court they can represent them and if it is a Florida court they cannot?

>> Correct.

>> What Attorney Holcombe said is this the model ABA rule?

It clearly meant only to allow this to have an office here, not represent clients in Florida?

>> Correct.

>> I can suggest we can craft a lot better rule than that.

[LAUGHTER]

>> It does track the ABA model rule.

Again it has been adopted by 13 states and thankfully no one has had to use it.

Became about right after Katrina which was after the multijurisdictional practice in the ABA and the conference of chief Justices approved it.

They endorsed the rule.

Thankfully no one has had to use it.

Again some states have declined it.

It has been adopted by 13, considered by 16 and rejected by six.

>> The six that rejected, I'm still working on this idea that if they're not going to be representing Florida clients, their office is just a building.

It wouldn't be putting out the license in Louisiana because there is no reason to because it is not attracting anyone.

They are just using space.

>> Correct.

>> Why does that even need --

they are not formally

establishing a law office.

They are just using an address

in Florida and representing a

client in another state, what if

they had you know, winter

residence?

Why is that the practice of law

here if they are not doing

anything in terms of

representing Florida citizens or

its use in Florida?

>> Because if they are here

holding out as an attorney with

a Florida address their holding

out is a member of the Florida

bar.

>> They're really not.

They are using that address.

With their certificate of

service they have their address

and e-mail.

It is going to be totally irrelevant where they are because they are able to do that electronically.

>> Under the existing rules and case law they cannot do.

If you want them to be able to do it than the rule has to change.

Under the existing rules of this court is says an attorney cannot have an office or regular presence for the practice of law in Florida unless you are a member of the Florida bar.

If you have an office or regular presence for the practice of law -- now if you are in your home three months out of the year.

>> Isn't that statement ambiguous?

You said the office for the practice of law in Florida.

The whole point it is not the

practice of law in Florida.

Does the practice of law
somewhere else removed from
Florida.

>> Again based on what this
court has said and what the rule
says, you can't have that office
here.

If you have a Florida address
and and and you were holding out
as an attorney, you have to be a
member of the Florida bar or you
have to have a --

>> What we are saying is that
there is an attorney from
another state practicing law in
their home state there wouldn't
be a need for them to have an
office in Florida, to have a
place other would have space but
would have law offices and
telephones etc..

>> That's different.

Again the example is --
snowbirds.

You are coming to Florida for an extended vacation, you are coming three months of the year and your clients don't know you are here.

They are still sending everything to Ohio, your phone is ringing in Ohio and your mail is going to Ohio in your office is forwarding it to you.

Your client still think you are in Ohio.

That's fine.

In the problem with that.

And your clients know you were here and they are coming to you here in some form or another under this court the existing rules, you need to be a member of the Florida bar part of an interstate practice and even then you can only be here on a transitory basis.

So change the rule if you want to allow it on a broader scale.

That is what you would need to do.

This rule only does it in a limited circumstances with disasters.

>> I have a question about another subject.

>> Okay.

>> Signing checks, trust accounts.

>> That would be Mr. Sasso.

>> My question is a concern which I would like you to respond to.

I am concerned that this proposal with respect to the limitations on a trust account checks could impose an undue burden on fellow practitioners, and the fellow practitioners who might have for instance a real estate practice in a difficult position where they really can never go away.

While they have got business

going forward in their offices,
and what have a solo
practitioner --

What has the bar done to get
input from solo practitioners to
determine this would impose such
an undue burden on them?

>> You know we did carefully
consider that issue and it was
unbalanced of course.

You know these rule proposals
are published in the Florida bar
dues and we did get a few
attorneys responding.

The vast majority of attorneys
who had contacted me about it
left comments such as they
thought their art he was a rule
for anybody but lawyers signing
trust account checks.

The few that did object to it,
the real estate was concerned.

Lawyers talked in terms of you
know wanting to do real estate
closings when they were out of

town or in any office.

So we can see that could be an inconvenience for some lawyers however when you balance that against the desire to put some more safeguards in place to protect clients and clients funds, the bar decided this was a better way to go.

There are a lot of things that lawyers can't validate.

You can't have a non-lawyer assigned pleadings are are good at depositions when you are out-of-towner and vacation we felt this was important.

We also balance the fact that our trust accounting rules are very specific on things lawyers have to do.

You have to have certain journals, you have to have ledger cards for each client and you have to reconcile on a monthly basis and an annual

basis and it seems the most important thing is who is going to sign the check?

We say anybody can do that.

Again it was a balance but we thought this was the best way to protect the clients especially with all the options available.

If you are out of town, obviously checks can be overnighted back and forth.

If somebody wants to do a closing --

>> Another rule, the real estate -- someone is earning a fee to represent somebody opposing and they are not representing the closing.

That wouldn't be very sympathetic.

>> I agree.

Justice Pariente.

I think that was the decision of the full board.

Closings probably shouldn't go

forward unless they lawyers
present to take care of those
last-minute details and to
delegate all that responsibility
right down to signing checks.

There have been a lot of cases
that have come for -- forth and
the bar's response where lawyers
have done to things where they
have signed multiple checks that
are blank and that is something
that would be prohibited.

>> Was there any discussion with
regard to -- those are the two
extremes, either nothing or
anybody can sign them.

Were there any discussions in
the middle that the committee
came up with thoughts or
discussions may be that you have
to have on file with the bar or
something?

Were there any middle grounds
discussed?

Could you address those?

>> Yes, Justice Lewis.

Those issues were discussed and debated quite a bit at the committee level and at the board, and again it was felt that this was an important enough issue that nonlawyers should not be signing trust account checks just again as they shouldn't be allowed to sign pleadings.

>> Could you have in the middle ground that the person be bonded?

This way if they steal the money, they can go to prison etc..

>> Yes, we did discuss bonding and the problem arises there are, it is hard to purchase a bond unless you know how much is in the account.

[INAUDIBLE]

>> I guess you are suggesting the rule would say you have to

post a bond for the full amount
of the assets in your trust
account at all times.

>> The reality is people who
steal money, they would steal it
anyway and it does happen.

It is not as if once it is in
place no one will steal money
from the trust account.

It is not the non-lawyer who
does this, the lawyer does a.

>> There is no question that
this will stop all theft in
trust accounts.

We wish we could come up with
will rule that would do that but
this is an additional safeguard.

Many states already of this rule
in existence.

>> Let me ask you about the rule
about permanent retirement.

If we have a rule that says if
you have permanent retirement
why do you have a section that
talks about being reinstated at

some point or retaking the bar?

I thought permanent manded you
were out forever.

That is rule 1-3.17.

Is there some reason that we are
allowing readmission if you call
it a permanent retirement?

You can answer if you have the
answer to that.

>> We do have a rule that allows
retirement and it allows the
lawyer to be reinstated in the
practice within five years.

>> But what about the permanent
retired?

I thought the rules had
permanent retirement.

In my mind that means wherever
you would be barred from being a
member of the the Florida bar
yes there is a provision that
talks about coming back into the
Florida bar.

>> There shouldn't be for the
permanent retirement part.

That is permanent.

That is agreed to.

There have been a few different situations where lawyers have received either a diversion or minor misconduct with conditions.

They haven't complied with those conditions.

We have contacted them.

The individuals have indicated they are no longer interested in practicing law in Florida.

If they permanently retire, then the public would be -- the public protection would be preserved from those lawyers and there wouldn't be any need for any future proceedings.

We have had some situations where lawyers had been in advanced age, 50 years of practice with no discipline and we have had discipline cases, minor discipline cases but

nonetheless, we have been able
to resolve those cases with a
permanent retirement and
dismissed the discipline case.

It just seems to be the way to
protect the public without
putting a blemish on an attorney
who has practiced for a long
number of years.

>> I think Justice Quince under
1--- those who have been
permanently retire show not be
reinstated under the rule and
must be readmitted upon
application to an approval by
the Florida bar examiners, so
why is there a readmission
procedure for those who are
permanently retired?

>> We could eliminate that.

It would be like a permanent
disbarment.

>> It we use the word
permanent --

>> We need somebody to address

the issue of the medical liens
and whether there is any
professional fee being charged.

I think that is another major
area.

>> Yes, my name is Mr. Faglie
and I'm a member of the special
committee.

>> When many of us practice
seeing in resolving liens or
part of what you did to earn
your contingency, is this going
to allow or have a situation
where a lawyer is going to be
able to over and overread above
the contingency or negotiating
complex liens?

>> Not the attorney who has the
primary representation in a
personal injury matter, no Your
Honor.

>> So at the beginning, the
lawyer is telling the client if
it is complex I will get my fee
and you will go to somebody else

and you will have to pay another
fee for resolving the liens?

>> That's right Your Honor.

The special committee in
reviewing this issue and
studying this issue determined
the personal injury attorneys
primary responsibility is the
pursuit of damages.

The resolution of liens has
become incredibly complex over
the last decade or so.

>> When you are negotiating the
amount of the settlement, you
know what is going on with the
liens.

In fact you probably need to be
negotiating those lanes before
you figure out whether you can
settle something.

If somebody has a 100,000-dollar
hospital lien and you are going
to be settling the case for
200,000 you are not going to be
taking a 40% contingency until

you find out if that lien is going to take up the rest of the money.

I am very concerned.

This can be misused to the disadvantage of especially those that are very injured and there is limited insurance coverage.

>> Limited insurance is often the reason why the case settles for the mound does.

The lien may be large in comparison to that.

>> About what you are saying is the lawyer can take contingency on the entire amount of the settlement which could be the policy limit and then referred the lien work which is going to be the major part of the person being able to recover anything and someone else who will then charge an additional fee?

>> No, Your Honor.

The primary attorney could take

reasonable steps to negotiate
the lien.

Negotiable through normal
negotiation, standard
negotiations, the primary
attorney should do that.

>> What is happening now?

I remember as I left the
practice of law, these liens
were becoming complex but my
concern is there maybe some
lawyers out there who are not,
who are settling the case and
just turning the file over to
the client and have a client
fend for themselves on these
lien negotiations.

Is that what is happening?

Is that why we want on the
contract the fact of the client
should know who is going to
negotiate in who is not going to
negotiate?

>> That is part of the benefit
of this.

The rule provides that the primary attorney's responsibility concerning liens is to be delineated in the contract.

>> So a lawyer could actually contract himself or herself --
>> Out of all responsibility.

The responsibility to do standard negotiations and take ordinary steps to resolve the lien.

Some liens are easy.

Some liens, the lien order does not have that great of a legal right and they will work with the attorney.

Those are the cases the personal attorney should resolve.

>> What I'm saying is you come in to see me on a personal injury case and I'm the attorney.

I hand you a contract to sign in the contract revives a

provision.

It says either lawyer will not
handle any lanes at all
whatsoever.

My job is to negotiate a
settlement in your case.

I get \$100,000 for you and I
take my 33% or whatever it is
plus my cost.

Here is your money, go deal with
this.

You cannot do that.

>> That is not what this rule
contemplates but.

>> Wait a minute, it can have
that effect, can't it?

>> Ours is the same question.

That can happen right?

As long as you make that
contract.

>> The comment talks about the
attorney on the primary measure
to ascertain and resolve the
lien.

>> See the problem I have with

it, who is going to determine
how complex -- maybe it is one
of these advertisers who has
some kind of vague you know gets
all these cases end and for them
everything is complex.

And so they got Joe blow.

He does or she does the lien
negotiation now and I'm not even
able to do this as a referral
situation so that my clients
doesn't have to pay anything
more.

So who decides that, whether it
is ordinary or extraordinary?

>> Well, I guess the parties in
their contract.

>> The severely injured and we
are having them sign this
contract.

We don't even know how much
insurance coverage there is.

I mean, I am very concerned
about this rule.

People taking advantage of a

client unless we had some kind of court approval process that would say if you are going to take away that responsibility, and it is different if it is bankruptcy.

We are talking about estate planning and bankruptcy.

Nobody assumes that is covered within your contingency but the resolution is the single most critical factor.

In determining the settlement you are about to reach can be a settlement that is fair for the client.

>> There might even be a determinative as to whether or not you will contact an attorney.

If the liens are such that the amount of the settlement why wouldn't the --

[INAUDIBLE]

>> That is very true.

Oftentimes the lien can cover a large portion.

Let me talk about one case assigned by the 11th circuit of appeals.

Bradley versus live videos.

This is an example of how much work goes into resolving a lien and what it can be to the crime.

This involves the death of an individual in 2005, a wrongful death claim that settled for posthumous for \$50,000 shortly thereafter and Medicare claimed and demanded payment of \$22,500 roughly.

They refused to negotiate further down.

They refuse to cooperate and through four levels of administrative appeals with Medicare, one appeal in the District of Florida, the plaintiff was not successful in reducing that lien.

Took many years for that to occur and eventually in 2010 the 11th circuit determined that the lien to be recovered from approximately \$700 in settlements.

That is a tremendous result for the client's.

>> How much attorney fees were paid for that?

What did the client end up with?

You paid the initial lawyer their third or 40% or whatever it is depending on whether it is settled or goes to trial and then you have got to pay another third of whatever is allowed to another lawyer to negotiate.

To reduce that.

That is what is of concern.

The client ends up with nothing.

>> We review that issue in our committee and we felt the reduction, the client should be afforded the opportunity.

Personal injury attorneys, there are gray.

They understand how to recover damages from viable -- liable parties.

>> So why wouldn't he do this then?

If there is a case where what is the most difficult legal work is the resolution of the lien, in those cases, a lawyer who is only going to handle the case can only receive a 10% contingency or some reduce contingency.

Sometimes you look out and you get this huge settlement and you get this amount of money.

Other times you have to go to trial.

It is on appeal.

We are not saying that is the time that someone else bailed because it is going to be really hard to earn your money.

That that is when you are
earning your money.

So, anyway I'm not happy with
this situation.

>> The committee also reviewed
that the resolution is not part
of recovering the damages of the
client.

>> If you have got a huge amount
of medical, that is what
enhances the value of the claim.

It is not their debts.

It is part of what you are
recovering from the tour to
seize.

>> Well that's true but the
creditor isn't willing to work
with you and reduce under normal
circumstances and extraordinary
steps are needed.

If this is a separate matter
outside of the recovery of
damages yes, but oftentimes
settlements are confined by
policy and other considerations

outside the value of the damage
is.

>> It seems as though we have
done away with the practice for
a number of years but the
definition of what is complex
and what is part of your
obligation as a lawyer seems to
me -- I don't understand why
that has changed over the years.
I used to specifically, because
of the Orissa issues that used
to come up, never ever was there
additional fees charged to no
one ever said just did that
fighting with Medicaid, Medicare
or local hospitals was something
so complex that the lawyer
responsible for the case who
earns a fee on the amount that
they have to collect from a
hospital somehow was so complex
that they couldn't handle at.
>> Over the last decade lien
holders have sold their debts to

others to collect and there are
law firms --

>> But that doesn't change the
nature of the lien, does it?

It is just a lien they have
transferred to someone else for
a value.

>> It is change the ability of
the plaintiffs to negotiate.

>> The willingness to settle at.
It just makes a recalcitrant
opponent that you are dealing
with.

>> It also calls for these ERISA
plans to strengthen their
language.

>> But again -- okay.

I understand.

If we don't shoot messengers, we
are just trying to get to the
bottom of it.

>> Please don't.

>> We are just trying to get to
the bottom of something that
seems like -- there something

wrong with this.

This is just not quite right yet.

>> Did you look at alternatives such as getting in those situations, if they are not going to negotiate, but they're contingency there are contingency would be reduced then to 10% or 15%, something much smaller, court intervention to see if this is truly one of these extraordinary situations, something that would protect clients?

Are there any other options to consider?

Again what you are saying is this is mostly a big concern and a policy limits case and in those cases then the lawyer shouldn't be taking the full amount of the contingency because they haven't had to do too much.

They got the \$100,000 because
their client had a million
dollars in medical bills and yet
we are not -- them.

>> We looked at alternatives.

Re-review this matter
extensively.

They are both plaintiffs and
attorneys representing both
sides.

>> Did they win?

>> No, no, they did not.

We did have one lien holder who
showed up and protested the idea
that a specialist could be
involved and he be paid for
their services.

We looked at these options and
we also look at what other
states are doing.

Ohio endorsed this.

New York City Bar Association
has issued an opinion allowing
this.

They see the value of the

service.

>> It seems to me the client would -- nothing in this kind of situation where you have got one lawyer doing this then you go to the other one to negotiate.

It just does not seem like a workable solution to me.

>> Would the client prefer to pay the full lien and get nothing or hire someone who can reduce their debt?

>> But my problem is, the lawyers in the position have more knowledge about these lien positions.

Wouldn't you think?

You get the bills etc. and you say okay if it recovers this is going to be a problem.

[INAUDIBLE]

You might have a negative balance.

>> The personal injury attorney should be ascertained the lanes

that are out there keeping up
with a.

>> But should we just let him
out, say you sign the contract
and you are out?

>> No, we should not.

The rule does not contemplate
that.

The attorney should take steps
to ascertain and negotiate liens
that are negotiable.

And do that work.

It is the extraordinary
difficult cases where the client
can benefit from any net
recovery that is possible to
bring others to help.

>> We thank you.

We have gone over about 18
minutes and I think we have gone
through that for now so we will
now go to --

>> May it please the court?

My name is Tim Chinaris and I'm
a Florida bar member from

Montgomery Alabama and I'm here
to speak against the barge
proposed rule 5-1.2D concerning
signing trust account checks.

I would like if I may briefly
address some of the comments at
the court has had about this as
I pointed out in my comments I
do think this would impose an
undue burden on solo
practitioners and lawyers and
small firms.

The court asked about the issue
of the input from people that
might be affected in addition to
the publication of the bar news.

I contacted the bars general
practice solo and small firm
section and at their September
meeting, all of the members of
the executive Council who were
present voted to support the
position that I'm I am
advocating to the bar so they
are in favor of them.

>> What about it was suggested by Justice Perry some kind of bonding situation because anecdotally, most trust account problem cases are not from the larger firms that have lawyers watching one another but they tend to be the smaller firms, so what would be the problem? I guess it is an additional cost he would say to do business but to protect the public and to accomplish the same goal? Certainly we understand it is a laudable goal but the bar is trying to accomplish and why not some kind of bonding? It becomes a common kind of requirement.

One would hope that premiums would be competitive.

What is wrong with that idea?

>> Well, I would agree are going to think that is something that is acceptable from my

standpoint.

I think it would then give the lawyers who want to take advantage of the flexibility of having a trusted nonlawyer employee sign on trust account checks.

They would have a way to do that if they chose to do it and I think it is certainly prudent to bond the employees who would be in that position anyway.

>> In fact it would be a smart thing to do.

>> At asked about a middle ground and I think the middleground really is one that isn't expressed by the ethics committee when they first considered this in 1964 and again in 1987 when they concluded it is appropriate to have a trusted nonlawyer employee, not somebody outside of the firm, draw checks on the

trust account upon proper authorization and under appropriate supervision and perhaps the bonding aspect is one.

>> We have that in a case.

That 1964 ethics opinion, you know I think to me, I was surprised to learn that we were allowing under our current rule and nonlawyer -- in the lawyer situation, do we have an idea how many trust account checks are actually by an average practitioner being signed?

>> I certainly don't, Your Honor.

I would imagine it is not a real pervasive practice because many lawyers have said the same thing to me that they weren't even aware that this was an option.

>> Okay so now we are really going from something where most lawyers assume they have to sign

their checks.

You are a solo practitioner.

The settlement statement comes,
you sign the five checks that
they need to sign.

And I don't want, again just as
we heard with the last
situation, I don't want to be
tried to understand a busy solo
practitioner.

I'm trying to understand how
many checks a month am a trust
account checks.

We are not talking about
operating counts, were talking
about trust accounts.

How many trust account checks
are being signed at this is such
an onerous requirement?

>> I don't think it is the
amount Your Honor.

Is the fact that a lawyer who
has a soul practice can't be in
two places at once.

>> Where of the two places.

>> It might be in court and it might be a real estate closing. Real estate closings were mentioned and that gives me the opportunity to point out that this rule is inconsistent with some of the other rules that bar has with respect to trust accounts.

For example there are ethics opinion that say a nonlawyer may conduct real estate closings with a lawyer available by telephone.

>> Why can't you do those?

You can do these checks in advance.

You look down and you figure out who gets what in these transactions.

You do the checks.

You go to the closing with the checks already made out to the people that you need to make them out to in the amount you

need to make them out so what is
the real problem they are?

>> I think that is the common
situation.

Something may change of the
closing and somebody needs to
draw a check and the lawyer is
out of town, which is allowed
under the ethics rule.

>> Again, we are over 90,000
lawyers and I don't know how
many we are swearing in today.

[INAUDIBLE]

I am sure they would be thrilled
to have some money in their
trust account.

I am concerned that we are
sending out a signal that in the
past, everyone assumed you had
to sign it and now we are saying
there has to be a trusted
employee.

I just, so other than a real
estate transaction, what other
situation would present

something that might be unduly burdensome for a lawyer who has all these other restrictions on trust accounts?

>> Well, don't think you would arise every day but certainly a situation where maybe a lawyer is court or out-of-town taking a deposition and as we were talking about trying to deal with our clients are going client comes in and the money is available and the client really needs the money.

Instead of having to wait a week for the lawyer to get back somebody who is perhaps bonded, authorized signatory on the trust account or somebody who has worked for the lawyer for 25 years could cut that 10,000-dollar check to the client.

I think it is a matter of courtesy to the client.

>> They would have to go back to the bar if there was to be a bonding alternative, to figure out how the wording would be to that?

>> Certainly and I would point out one more rule if I may.

The rule dealing with trust account reconciliations is not really a personal role with respect to lawyers.

Another example of inconsistency.

Points the various reconciliations and procedures and starts out the lawyer shall cause to be made monthly so the lawyer may delegate does.

I think it would seem inconsistent to require a lawyer to sign the checks but at the same time can delegate everything else from the trust account or goes.

>> Would you suggest we keep

going under our present -- which provides an office manager can sign a check at at the lawyer understands that he or she is ultimately responsible for anything that happens?

>> Yes, Your Honor.

I would agree with that and I looked at the cases cited by the bar in other cases and I really found no case that I thought would have had a different result if this rule had been in place.

>> But we do have cases where lawyers say, that was my office manager who signed those checks.

It was a lawyer who was signing the check, we know we can hold that lawyer's feet to the fire because the lawyer actually signed the check.

>> As you do when anybody else finds a check as well.

>> Or maybe we should have all

trust accounts bondage.

We have again the biggest
problem is lawyer stealing from
the trust account not

necessarily -- I mean we did
have a case where not even the
employee of the lawyer but --

>> Behind case the court made an
appropriate distinction between
the employee someone who can
supervise and the stranger in
that case.

>> We thank all of you before
your presentations today.

Appreciate your argument.